

Name  
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Analytical, multi-faceted Global Supply Chain Manager with in-depth experience developing, optimizing, and breaking paradigms in global supply chain networks. Proven track record of stream-lining processes to reduce costs. Combines expert orchestration of meeting network optimization goals with improving relationships with customers. Skillful at influencing global team members across multitude of business units. Reputation for strong work ethic, high energy level, approachability, and consistent commitment to corporate success

**Employment:**

**Chemical Corp., City, ST **2007-Present**  
**Global Supply Chain Manager, Personal Care Division****

Managed the Personal Care Divisions Supply Chain network such that profits, customer satisfaction and working capital are all maximized. Responsible for developing and implementing a supply chain strategy for Personal Care from the ground up, with annual domestic sales of \$62M global sales of \$141M

- Reduced working capital required by **\$2 M** FY07, **\$1.8 M** FY08
- Negotiated service with local warehouse to provide free warehousing space by using warehouse trailers as storage Annual savings **\$40K**
- Reduced freight costs on one repetitive lane **\$83K**
- Identified, and implemented an export consolidation warehouse expected annual savings **\$300K**
- Reduced inventory holdings by **18%** in first year while maintaining on time performance
- Implemented one stop shop for domestic customers resulting in saving to customer. Estimated savings to customers **\$1 M**
- Implemented process to reduce expedited shipment costs **\$30K** annually

**Products and Chemicals, Inc., City ST **1981-2007**  
**Product Supply Chain Manager-Electronics Division** **2005-2007****

Identify optimization opportunities across the product supply chain by identifying synergies across product groups and functions, proposing alternate supply or sourcing opportunities, balancing product container fleet requirements and developing improved work practices.

- Conducted the S&OP supply meetings for 3 production facilities.
- Manage plans to handle unexpected network interruptions and upsets such as sudden changes in demand, plant downtime, product recalls, other quality issues that impact availability, other external mishaps such as a dock strike or carrier accident. Managed global allocation program for 3 products and global transition plan for 2 products during FY 07.
- Identified and coordinated continuous improvement projects to improve our product cost to serve position. **FY 07 personal supply chain savings 1.6 million**
- Trained Taiwan staff on best practices on inventory stocking resulting in reduction of inventory **790K** annually
- Developed east to west coast delivery route utilizing contract carrier annual savings **\$445K**
- Worked in Milan Italy location for 4 months to introduce S&OP, inventory best practices and plant leveling techniques reduced inventory holdings by **25%**
- Worked in Korea training master scheduler on production scheduling techniques increased on time performance **20%** after 2 months

**Master Scheduler-Specialty Gases-Electronics****2001-2005**

- Provided operations with a current schedule of customer and stock orders, planned and balanced to cycle time resource availability, customer specifications, manpower, facilities and materials.
- Increased on time performance from an average of 43% to an average of 92% within two years of taking the position.
- Conducted the monthly S&OP meetings using the sequential steps of the S&OP work process.
- Eliminating non value added processes within the dopant mixture product line annual savings 50K labor and materials
- Managed staff of 7 schedulers/planners none of which had prior experience in role

**Package Gas Planning-Western Area Planner-Electronics****1994-2001****MRI Cryogen Supply Supervisor-Specialty Gases****1988-1994****Asst. Traffic Coordinator-Industrial Gases Division****1983-1988****Traffic Assistant-Chemicals Division****1982-1983****Assistant Production Coordinator-PVC Business Areas****1981-1982**

- Supported domestic cylinder operations west of the Mississippi which represented ¼ of packaged gas sales 100 MM
- Reduced field finished goods inventories by 25% resulting in an annual \$1.1MM savings
- Identified and managed project that returned 1500 cylinders to production to avoid capital expenditure of \$1.3MM
- Managed and developed allocation programs for the Package Gas Planning organization enabling a 16% increase in sales for short supply products through reduction of safety stock and optimizing delivery routes.
- Managed MRI Cryogenic region which included 9 warehouses and generated \$5MM in sales
- Developed and implemented an accounts receivable procedure reducing invoicing time by 75%
- Reduced delivery costs by \$10,000 annually by optimizing 2 routes
- Audited division's 3.8MM/year freight invoices identifying and recovering \$500K annually in common carrier overcharges.
- Filed 300 loss/damage claims annually against common carriers resulting in a 95% collection rate
- Led corporate revision of the Bills of Lading to meet the revised DOT regulations
- Completed the analysis required for contract negotiations with purchased transportation carriers.
- Set priorities, special handling and managed inventory for 3 plants and 15 3PL warehouses.
- Balanced supply and demand for 2 production facilities

**Education:** B.S., Marketing (Minor: Business Management) GPA 3.1  
University, City, ST

**Qualifications and Training**

Strong Interpersonal Skills

Highly Motivated

Creative, Dependable Problem-Solver

Effective Project Manager

Results-Oriented

Cost Conscious

SAP R/3

International experience

Strong ability to manage through influence

Excel-Advanced

Completed 4 of 5 modules for CPIM

Lived in Asia for 4 years