

Name

2131 Park Drive • City, ST Zip • 800-555-1212 • email

— SUMMARY OF QUALIFICATIONS —

Executive-Level Leadership: Supply Chain Management

Dynamic, detailed, and results-centric team leader with demonstrated record of maximizing productivity while minimizing expenses in both domestic and global supply chain operations. Innovative, analytical, and big-picture thinker, reputable for designing and implementing strategies and blueprints that drive process efficiency improvements. Dedicated personnel trainer and mentor. Creative, confident, and effective problem solver. Exceptional communicator, with expertise in international and cross-cultural communications and business relations.

AREAS OF EXPERTISE

Team Building and Leadership • Supply Chain Management • Production and Inventory Management
Strategic Planning • Process Improvements • Production Scheduling and Resource Allocation • Customer Relations
Sales and Operations Planning • Project Management • Performance Analysis • Personnel Training • Cost Savings
Problem Solving • Supply and Transportation Logistics • International Operations • Vendor Relations

— PROFESSIONAL EXPERIENCE —

COMPANY CHEMICAL CORP., City, ST • 2007-Present

Foremost manufacturer and supplier of decorative paints, coatings, and specialty chemicals; 60,000+ employees in 80 countries. Company located in Bridgewater, New Jersey.

Global Supply Chain Manager, Personal Care Division

Spearhead supply chain operations for Personal Care Division generating \$62M in annual domestic sales and \$141M in annual global sales. Architect, launch, and execute comprehensive strategy designed to boost profits, optimize customer service and satisfaction, and increase working capital efficiency and productivity. Collaborate across departments to identify and implement cost-saving techniques.

Selected Highlights:

- Slashed working capital needs by \$2M for FY2007 and \$1.8M for FY2008 through instituting monthly stock review and coordinating communication among key departments.
- Generated estimated \$1M in customer savings through introducing 1-stop shopping capability for domestic buyers.
- Produced projected \$300K in annual savings through instituting export consolidation warehouse system.
- Cut \$83K in freight expenses on 1 repetitive lane by negotiating improved pricing and scheduling arrangements.
- Realized \$40K in annual storage cost savings through securing agreement with local warehouse to utilize warehouse trailers as free warehouse space.
- Decreased inventory by 18% in 1st year while sustaining on-time manufacturing productivity through assembling team to evaluate demand and tailor stocking levels and production schedules to the same.
- Plunged expedited shipping costs by \$30K per year through introducing new shipping process.

Company PRODUCTS AND CHEMICALS, INC., City, ST

Publicly-traded global company delivering atmospheric gases, process and specialty gases, performance materials, equipment, and services to clients in diverse industries, including energy, industrial, technology, and healthcare.

Product Supply Chain Manager, Electronics Division (2005-2007)

Piloted product supply chain innovations designed to boost efficiency and productivity, including conceptualizing and recommending improved supply and sourcing approaches and introducing process enhancements. Developed strategies to handle and overcome potential process disruptions including variations in demand, product recalls, worker strikes, transport accidents, or plant operations downtime. Headed sales and operations planning (S&OP) meetings covering 3 production facilities. Supervised 3-product global allocation project and 2-product global transition strategy in FY2007. Traveled internationally in Europe and Asia to lead various training and improvement initiatives.

Cont'd.

(Product Supply Chain Manager, Cont'd.)

Selected Highlights:

- Drove \$1.6M in savings in FY2007 through orchestrating and implementing strategies to optimize product cost-to-serve bottom line.
- Propelled 20% increase in 2 months in on-time production through conducting on-site master scheduler training in Korea.
- Cut yearly inventory requirements by \$790K by delivering on-location inventory stocking best practices training to Taiwan-based staff, and reduced inventory levels by 25% by directing 4-month on-location initiative in Milan, Italy, to implement S&OP, inventory best practices, and plant leveling methods.
- Saved \$445K in annual transportation expenses by mapping coast-to-coast delivery route for retained carrier service.

Master Scheduler, company, Electronics Division (2001-2005)

Administered all scheduling functions, creating comprehensive schedule encompassing customer and stock orders and aligning the same with time, personnel, and material resource availability; client specifications, and facilities operations. Delivered master schedule to operations department. Led team of 7 schedulers and planners, including instructing the same in all job functions; facilitated monthly S&OP meetings.

Selected Highlights:

- Catapulted on-time performance rate from 43% average to 92% average in 2 years.
- Yielded \$50K in annual labor and materials savings through pinpointing and discontinuing unnecessary process components of dopant mixture product line.
- Established company's 1st production planning team, including conducting all team-member trainings.

Package Gas Planning, Western Area Planner, Electronics Division (1994-2001)

Provided support to domestic cylinder operations in region which covered all areas west of the Mississippi River, generated \$100M in annual sales, and constituted 25% of all company's packaged gas sales.

Selected Highlights:

- Realized \$1.1M in annual savings through cutting field finished goods inventories by 25%.
- Averted \$1.3M in capital expenses through successfully orchestrating reentry of 1500 cylinders into production system.
- Enabled 16% boost in short supply product sales through decreasing safety stock levels, improving delivery routes, and creating and leading allocation programs.

Other previous roles included MRI Cryogen Supply Supervisor, Specialty Gas Division; Assistant Traffic Coordinator, Industrial Gases Division; Traffic Assistant, Chemicals Division, and Assistant Production Coordinator, PVC Business Areas – Air Products and Chemicals, Inc. Details on request.

— **EDUCATION** —

Bachelor of Science in Marketing, Minor in Business Management

University, City, ST

— **PROFESSIONAL DEVELOPMENT** —

4 Exam Modules, CPIM (Certified in Production and Inventory Management)

— **TECHNICAL SKILLS** —

Enterprise Resource Planning (ERP) • SAP • SAP AG • SAP APO • SAP R/3
Warehouse Management Systems (WMS)